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SILVER | CHEF

EQUIPMENT RENT•TRY•BUY®

Silver Chef Rent-Try-Buy®: Keeping Your Options Open



# Opening a new restaurant? About to undergo a refurb?



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# 'Keep your options open'

With the Silver Chef  
Rent-Try-Buy® Solution





# Rent-Try-Buy®

What is it and how does it work?



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# Rent-Try-Buy® Solution

- A 12 month rental agreement
- It keeps your options open...
  - 1. Purchase the equipment at anytime in the first 12 months and receive a 75% rental rebate
  - 2. Return the equipment at the end of the 12 month agreement if no longer required.
  - 3. Continue to rent - and the purchase price keeps getting lower; or
  - 4. Upgrade at anytime should you decide your business has outgrown the equipment





# Rent-Try-Buy® Solution

## Other benefits include...

- **Low weekly rental repayments**
  - Don't tie up your valuable working capital.
- **No directors guarantees**
  - Why put your house on the line?
- **Off balance sheet item**
  - Fully tax deductible rental payments, doesn't effect ability to borrow.



# What can you finance?

- With the Rent-Try-Buy® Solution you can finance virtually your entire fit-out, including:
  - Serialised equipment such as ovens, fryers, refrigeration, displays and more
  - Stainless steel benches and shelving
  - Custom made equipment and cold rooms
  - POS systems

Contact us on **1800 064 431** with any questions.



# Sounds great - what's the cost??

Example: Combi-Steamer Oven

Cash Price	\$10,000
Weekly Rent	\$115.38
Yr 1 Purchase Price	\$6,500
*Total Nett Rent-Try-Buy®	\$10,700
Rental Cost of Ownership	\$700

\*RTB: Nett rent after tax savings plus buy-out price added.



**Nett Rental Cost of Ownership is only 7%**





# Rent-Try-Buy®

## What's in it for you?



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# Why Rent-Try-Buy® ?

- Flexibility – it keeps your options open
- Utilise your valuable working capital more effectively (advertising, marketing)
- You are not locked into a long term lease or contract
- Your house and other assets are not on the line
- It doesn't effect your equity in your business or your ability to borrow





# Who is Silver Chef?



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# Who is Silver Chef?

- **A Finance Company whose goal has always been to provide restaurateurs and caterers an easier, more flexible way to finance their equipment.**
- Started in 1986 – Listed on the ASX in May 2005.
- Our team has a wealth of experience in the food services industry and understands the challenges faced in today's environment.





# Rent-Try-Buy®

What are the next steps?



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# Simple and Easy Application

- Simply fax completed application form and equipment schedule to 07 3335 3399 and Silver Chef will send you the Rental Agreement documentation.
- Sign rental agreement and forward the 3 month refundable security bond & 1 week rent in advance payment to Silver Chef.
- Your equipment is delivered and your weekly Direct Debits begin.



**It's as easy as that!**



# Conclusion

- The Rent-Try-Buy® Solution gives you flexibility – Keep Your Business Options Open!
- Save your valuable working capital
- Don't put your house on the line
- 'Take the Fear out of Finance' – easy finance with no hidden agendas.





# Contact us

**Please contact your local dealer for further information.**



[www.silverchef.com.au](http://www.silverchef.com.au)

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